

A Message from the President

We are nearing the end of another successful JA year in this province. Once again, we've delivered more programs than ever before. Our final count is 246; a growth of 8% over program delivery last year.

My heartfelt appreciation is extended to each of you for all your effort in getting us here. It truly is a team effort and would only be a dream without your support.

Aside from our program accomplishments this year, we have managed another successful Business Hall of Fame netting \$104,000 in support of JA. We've had nine company program students attend the Junior Achievement Atlantic Conference in Fredericton and another five will attend the Canadian National Junior Achievement Conference in Montreal in August.

In closing, I would like to wish each of you a safe and happy summer and once again extend my thanks for your contribution to the youth of JA. We look forward to continued success in partnership.

Best regards,



JANL Events

Newfoundland & Labrador Business Hall of Fame

The 2007 Junior Achievement Newfoundland and Labrador Business Hall of Fame was a great success! Four new inductees have joined the previous 52 laureates who have



Attendees at gala event

been inducted for their contribution to business in this province. Susan & the late Charles Patten, the late Marie Penny and Victor Young were honoured at a gala event on May 24th, 2007 at the St. John's Convention Centre. All proceeds from the event support operations of JA in the province.

A big thank-you is extended to the Business Hall of Fame committee chaired by Glenn Barnes and AppleCore Interactive for their management services. Thanks also to our sponsors (Newfoundland & Labrador Credit Union - sole platinum sponsor; Petro-Canada, Steele Communications and The Telegram - gold sponsors and AE Consultants Ltd. and Ernst & Young LLP - silver sponsors) as well as to governors and other supporters.

Futures Unlimited Banquet (FUB)

On May 1st, JANL hosted the 22nd Annual Futures Unlimited Banquet (FUB) at the Holiday Inn in St. John's. FUB is the Company Program (after school) awards of excellence presentation. During the 2006-2007 school year, there were 10 companies participating in the program – nine in St. John's and one in Gander.

FUB recognizes the achievements and successes of the students in the form of awards and scholarships. Awards recognize individual achiever attendance and sales, top executive positions and numerous company awards, including the coveted Company of the Year and Team Work awards. Program volunteers and sponsors are also recognized for their commitment and support.



Company of the Year achievers accepting award

This year's group winners include: Company of the Year – Ice Ice Baby, A JA Company Sponsored by Newfoundland Power; Team Work Award – Scentsations, A JA Company Sponsored by Scotiabank; Best Business Plan – Cardian Angels, A JA Company Sponsored by PF Collins Customs Broker Ltd.; and Best Shareholders' Report – ANYmergency, A JA Company Sponsored by CBCL Ltd. Consulting Engineers.

JANL Events

This year's individual winners include: President of the Year – Nicole Brown, Ice Ice Baby, A JA Company sponsored by Newfoundland Power; Vice-President of Marketing & Sales – Karl Hartmann, ANYmergency, A JA Company Sponsored by CBCL Ltd. Consulting Engineers; Vice-President of Production - Nisha Patel, Stick Mixx, A JA Company Sponsored by RBC Royal Bank; Vice-President of IT – Chris Dunne, Ice Ice Baby, A JA Company Sponsored by Newfoundland Power; Vice-President of Finance – Samantha Baird, Scentsations, A JA Company Sponsored by Scotiabank; Vice-President of Human Resources – Daniel Murphy, Ice Ice Baby, A JA Company Sponsored by Newfoundland Power.

In addition, five scholarships were awarded to students to attend the national JA conference being held in Montreal, August 11-17. Those students were: Matthew Bannister, Samantha Baird, Nicole Brown, Sarah Dinn and Megan Hudson.

Congratulations are extended to all achievers on a very productive year!

Inspiring Young Women to Dream Big

Put eighteen young women from the Humber Valley and White Bay areas together in a College of the North Atlantic lecture theatre and what do you get? Pure inspiration! The Dream Big program was modified from its original format to cater to young women and their dreams.

The day-long workshop on May 26th gave them an opportunity to hear about the successes of women throughout history and throughout our province. Local women who have made significant achievements in various fields were there as mentors. They met with the young women during lunch to answer questions and share their stories. The participants even received a message from Lorraine Michael, MHA and leader of the provincial NDP, whose schedule prevented her from being able to attend.



Dream Big circles of control activity

The young women worked on their own dreams and supported each other in making plans for their futures. The whole event was enlightening and uplifting! Look for more IYWDB next year.



MOTIVATIONAL MOMENTS

Here's what people are saying about *Inspiring Young Women to Dream Big*:

"Just wanted to let you know how much my daughter enjoyed the workshop this weekend. She really seemed to have gotten a lot out of it. Having her mentor as one of the guest speakers was an added bonus. It reaffirmed her commitment to her dream to pursue a career in Fitness & Nutrition!! Based on her level of excitement when she got home, you definitely did an excellent job as facilitator!!" ~*Kathleen Jason, parent of a participant*

"Far too many young women believe that big dreams or being successful in life is unattainable for them because of their current situation or lifestyle. Knowing that I may have given even one person hope or determination for themselves where none had previously existed was the greatest gift that I gained from participating in the event." ~*Michelle Dormody, Bell Aliant employee and IYWDB mentor*

"I thought it was amazing! I felt energized all day! I was stunned by the attitudes of the young girls, how eager they were to participate and share. I am so glad that I was a part of this and believe that it was of tremendous value. Count me in for next year!!!" ~*Marvella Coates, NLOWE employee and IYWDB committee member*

A Year in Review

A Message from Kirk

You're probably wondering how we manage each year to deliver programs to so many students in the province. In communities east of Grand Falls-Windsor alone we have delivered our grades 6, 9 and 11 programs to more than 3,600 impressionable minds. Many people have been involved in this process and I thought I'd take this opportunity to introduce you to some of them.

We've got *volunteers* in the classroom, *volunteers* in the boardroom, *volunteers* on committees and *volunteers* organizing the Hall of Fame. The look on your face tells me that you're a little confused.

"Who's in the classroom?" *Volunteers!*

"Who's in the boardroom?" *Volunteers!*

"Who's on committees?" *Volunteers!*

"Who's organizing the Hall of Fame?" *Volunteers!*

"Let me get this straight, you've got volunteers in the classroom, in the **boardroom**, on committees and organizing the Hall of Fame?" *Exactly!*

The work that Junior Achievement accomplishes each year is a reflection of our wonderful volunteers. It's not confusing at all when you stop and think about it. Thank you to all of you that have given of your time and energy to make JA a reality in the life of so many students.

A Year in Review (Cont'd)

A Message from Valerie

How can one not be excited about working with all of you? Once again, we surpassed last year's program delivery statistics. We exceeded our goal of expanding program delivery in high schools. We expanded delivery in some of our areas and we had two new committees deliver for the first time. Awesome! Here are some noteworthy events:

Bay St. George South delivered its first program this year...actually, two of them. They delivered an ESIS and a Dream Big in their inaugural year. Labrador North also started up with a truly inspiring Dream Big program. It was the first time ever this facilitator ended up with more participants at the end of the day than at the beginning. Students were *begging* to join the class. Can't wait to do it again next year!

On the expansion side of things, we had a few. St. Anthony expanded by two programs, including a move into Main Brook with an ESIS. A resounding success! Plum Point worked hard in their second year of delivery to cover the JA suite with Company Program in Plum Point, Dream Big in Roddickton, ESIS in Englee and OBW in Flowers Cove and Roddickton. Labrador Straits jumped up to three programs this year. Labrador West gave itself a challenge to add a Company Program and Dream Big to its roster which is exactly what they delivered along with their regular ESIS and OBW plan.

Our high school reach certainly increased this year. Dream Big was rolled out in the area with tremendously positive results. Sixteen were delivered throughout this region. Company Program (school edition) also expanded to include two new areas. This was an impressive high school increase in one year.

We also modified programs for an alternate delivery model. Dream Big turned into Inspiring Young Women to Dream Big. Our Business World and A Business of Our Own blended into the Biz for Kid\$ Camp, twelve of which will happen this summer.

All of this success hinges upon you, the volunteers. You are the ones on the ground making this happen. I am happy to be working with you and supporting your efforts. I sincerely thank you for your involvement with JA. I know we can do more next year as we focus on both expanding our high school reach and our program delivery in the areas where we already operate. Here's to you, the heart of JA! Bonne été!

"Volunteers do not necessarily have the time; they just have the heart."
~Elizabeth Andrew

Valerie Promoted to VP of Programs

Valerie Simms-Anderson, whom many of you know as the Program Manager for JA in Western Newfoundland and Labrador, has now assumed the position of Vice-President of Programs for Junior Achievement of Newfoundland and Labrador.

In addition to her program management duties, Valerie will lead the team on strategic program expansion initiatives. She will be exploring alternate JA program delivery models and developing train-the-trainer programs. She will also play a vital role in many aspects of relationship management such as formalizing school district partnerships and developing volunteer recognition and retention strategies and quality assurance measures.

Valerie has been an extremely dedicated and committed member of the JA team and we offer our congratulations on the recent promotion.

STAR PERFORMERS

Paulette Cumby and Jill Hiscock are this edition's Star Performers! Both Paulette and Jill work with the Lower Trinity Development Association in the Baccalieu Trail region – Paulette as Youth Coordinator, Jill as Project Manager. Together, they make the perfect team.

Once again this year they combined efforts to deliver an in-school Company Program to high school students and an Our Business World program to grade 6 students.

Paulette and Jill have worked very closely with Calvin Young at Crescent Collegiate in Blaketown to provide his Enterprise Education students with a phenomenal JA experience. They guided the students in creating a company called Greenhouse Treasures, a JA Company Sponsored by CitiFinancial, which was very successful. Their dedication, commitment and passion in fostering an entrepreneurial spirit is quite clear to everyone at JA.

Somehow Paulette and Jill also found time to deliver Our Business World to all of the grade 6 students at St. Francis School in Harbour Grace. They even went the extra mile and used a real-life example of a greenhouse business in the program and ended the four sessions by having a salad party.

Thanks, Paulette and Jill, for your continued support of JA in the Baccalieu Trail region and for all you do in ensuring a wonderful experience for the students!